

UNITARIAN UNIVERSALISTS FOR SOCIAL JUSTICE, INC.
Profit & Loss Budget vs. Actual
July 2020 through May 2021

	<u>Jul '20 - May 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
4001 · Contributions-Congregations	11,639.75	22,000.00	-10,360.25	52.91%
4002 · Contributions-Individuals	70,037.33	27,500.00	42,537.33	254.68%
4003 · Contributions-CFC	1,995.71	4,583.37	-2,587.66	43.54%
4013 · Memberships-Individuals	283.94	0.00	283.94	100.0%
4020 · Grant Income				
4021 · New Individual Contrib (Challen	0.00	0.00	0.00	0.0%
4022 · UUA Grant Match	50.00	0.00	50.00	100.0%
4023 · Advocacy Contributions	0.00	0.00	0.00	0.0%
4025 · Grant UUA GOTV	0.00	916.74	-916.74	0.0%
4026 · UJFP Core Advocacy Grant	17,000.00	11,000.00	6,000.00	154.55%
4027 · New Advocacy Contributions	0.00	4,583.37	-4,583.37	0.0%
Total 4020 · Grant Income	17,050.00	16,500.11	549.89	103.33%
4030 · Programs	51.13	10,083.37	-10,032.24	0.51%
4031 · Awards Gala	250.00	0.00	250.00	100.0%
4050 · Investment Income	4.01	11.00	-6.99	36.46%
4060 · Services Donated	440.00			
Total Income	101,751.87	80,677.85	21,074.02	126.12%
Gross Profit	101,751.87	80,677.85	21,074.02	126.12%
Expense				
5010 · Salary-Executive Director	30,214.00	30,066.74	147.26	100.49%
5011 · Salary-Admin. Asst.	19,540.00	17,600.00	1,940.00	111.02%
5015 · Payroll Taxes	3,998.33	4,950.00	-951.67	80.77%
5018 · Workers Comp Insurance	0.00	366.74	-366.74	0.0%
5019 · D&O Insurance	0.00	572.00	-572.00	0.0%
5030 · Travel	0.00	687.50	-687.50	0.0%
5050 · Fundraising Expenses	621.59	2,291.74	-1,670.15	27.12%
5055 · Development/Fundraising	0.00	0.00	0.00	0.0%
5060 · Bank Service Charges	1,370.54			
5100 · Copying	0.00	91.74	-91.74	0.0%
5120 · Filing Fees	340.00	1,008.37	-668.37	33.72%
5130 · Postage	1,198.96	91.74	1,107.22	1,306.91%
5140 · Supplies	304.58	1,100.00	-795.42	27.69%
5180 · Grant Expenses				
5181 · Advocacy Grant Funded	8,783.08	22,000.00	-13,216.92	39.92%
5182 · GOTV Grant	0.00	916.74	-916.74	0.0%
5184 · Grant Expenses-Travel	0.00	0.00	0.00	0.0%
5187 · Angel Donor Grant	25,000.00			
Total 5180 · Grant Expenses	33,783.08	22,916.74	10,866.34	147.42%
5183 · GOTV Self Funded	851.96	458.37	393.59	185.87%
5185 · Advocacy Self Funded	1,012.50	3,666.74	-2,654.24	27.61%
5186 · UUSJ-UJUEC Training Event	0.00	0.00	0.00	0.0%
5190 · Program Expense	680.00	366.74	313.26	185.42%
5191 · Awards Gala Expenses	1,300.00	0.00	1,300.00	100.0%
5195 · Mobilizing 2020 Elections	0.00	22,916.63	-22,916.63	0.0%
5211 · Fundraising Materials	-5.54	3,208.37	-3,213.91	-0.17%
5235 · Brochure	0.00	0.00	0.00	0.0%
5241 · Web Hosting/Internet	1,961.04	1,145.87	815.17	171.14%
5242 · Contact Mgt/SALSA	1,360.92	1,833.37	-472.45	74.23%
5243 · Consulting Services				
5244 · Strategic Plan	0.00	4,537.50	-4,537.50	0.0%
5243 · Consulting Services - Other	2,200.00	1,173.37	1,026.63	187.49%
Total 5243 · Consulting Services	2,200.00	5,710.87	-3,510.87	38.52%
5250 · Graphics/Design/Editing	0.00	229.24	-229.24	0.0%
5260 · Communications	5,331.57	2,062.50	3,269.07	258.5%
5270 · Miscellaneous Expenses	0.00	458.37	-458.37	0.0%
5280 · Pro Bono Services	440.00			
5300 · Audit/Financial Review	0.00	1,375.00	-1,375.00	0.0%
5350 · Advocacy Contact Services	0.00	2,291.74	-2,291.74	0.0%
5360 · Partnership Outreach	150.00	1,283.37	-1,133.37	11.69%
6560 · Payroll Expenses	2,102.71	1,879.24	223.47	111.89%
Total Expense	108,756.24	130,629.73	-21,873.49	83.26%
Net Ordinary Income	-7,004.37	-49,951.88	42,947.51	14.02%
Net Income	-7,004.37	-49,951.88	42,947.51	14.02%