

**UNITARIAN UNIVERSALISTS FOR SOCIAL JUSTICE, INC.**  
**Profit & Loss Prev Year Comparison**  
July 2019 through May 2020

	<u>Jul '19 - May 20</u>	<u>Jul '18 - May 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4001 · Contributions-Congregations	17,615.85	17,889.31	-273.46	-1.53%
4002 · Contributions-Individuals	28,190.03	26,381.38	1,808.65	6.86%
4003 · Contributions-CFC	4,461.22	6,621.92	-2,160.70	-32.63%
4013 · Memberships-Individuals	1,195.00	0.00	1,195.00	100.0%
4020 · Grant Income				
4025 · Grant UUA GOTV	25,000.00	3,000.00	22,000.00	733.33%
4026 · UUFP Core Advocacy Grant	0.00	17,262.66	-17,262.66	-100.0%
4027 · New Advocacy Contributions	14,000.00	0.00	14,000.00	100.0%
<b>Total 4020 · Grant Income</b>	<b>39,000.00</b>	<b>20,262.66</b>	<b>18,737.34</b>	<b>92.47%</b>
4030 · Programs	44.09	12,091.00	-12,046.91	-99.64%
4031 · Awards Gala	10,884.65	0.00	10,884.65	100.0%
4050 · Investment Income	10.43	10.68	-0.25	-2.34%
<b>Total Income</b>	<b>101,401.27</b>	<b>83,256.95</b>	<b>18,144.32</b>	<b>21.79%</b>
<b>Gross Profit</b>	<b>101,401.27</b>	<b>83,256.95</b>	<b>18,144.32</b>	<b>21.79%</b>
<b>Expense</b>				
5010 · Salary-Executive Director	28,800.00	28,800.00	0.00	0.0%
5011 · Salary-Admin. Asst.	7,800.00	0.00	7,800.00	100.0%
5015 · Payroll Taxes	3,543.78	2,471.64	1,072.14	43.38%
5018 · Workers Comp Insurance	304.00	293.90	10.10	3.44%
5019 · D&O Insurance	624.00	561.00	63.00	11.23%
5030 · Travel	0.00	46.40	-46.40	-100.0%
5050 · Fundraising Expenses	382.00	1,671.00	-1,289.00	-77.14%
5060 · Bank Service Charges	758.13	0.00	758.13	100.0%
5120 · Filing Fees	280.00	435.00	-155.00	-35.63%
5130 · Postage	0.00	444.40	-444.40	-100.0%
5140 · Supplies	1,393.00	523.58	869.42	166.05%
5180 · Grant Expenses				
5181 · Advocacy Grant Funded	2,647.97	15,485.24	-12,837.27	-82.9%
5182 · GOTV Grant	0.00	3,000.00	-3,000.00	-100.0%
5184 · Grant Expenses-Travel	79.00	137.53	-58.53	-42.56%
<b>Total 5180 · Grant Expenses</b>	<b>2,726.97</b>	<b>18,622.77</b>	<b>-15,895.80</b>	<b>-85.36%</b>
5183 · GOTV Self Funded	0.00	370.20	-370.20	-100.0%
5185 · Advocacy Self Funded	0.00	2,050.00	-2,050.00	-100.0%
5186 · UUSJ-UUJEC Training Event	502.72	0.00	502.72	100.0%
5190 · Program Expense	375.00	3,967.80	-3,592.80	-90.55%
5191 · Awards Gala Expenses	5,088.17	0.00	5,088.17	100.0%
5211 · Fundraising Materials	3,153.00	0.00	3,153.00	100.0%
5235 · Brochure	0.00	45.00	-45.00	-100.0%
5241 · Web Hosting/Internet	1,252.02	612.01	640.01	104.58%
5242 · Contact Mgt/SALSA	1,968.52	2,096.41	-127.89	-6.1%
5243 · Consulting Services				
5244 · Strategic Plan	0.00	4,950.00	-4,950.00	-100.0%
5243 · Consulting Services - Other	535.00	2,093.00	-1,558.00	-74.44%
<b>Total 5243 · Consulting Services</b>	<b>535.00</b>	<b>7,043.00</b>	<b>-6,508.00</b>	<b>-92.4%</b>
5250 · Graphics/Design/Editing	0.00	198.75	-198.75	-100.0%
5260 · Communications	3,310.00	0.00	3,310.00	100.0%
5270 · Miscellaneous Expenses	60.00	0.00	60.00	100.0%
6560 · Payroll Expenses	1,913.96	526.18	1,387.78	263.75%
<b>Total Expense</b>	<b>64,770.27</b>	<b>70,779.04</b>	<b>-6,008.77</b>	<b>-8.49%</b>
<b>Net Ordinary Income</b>	<b>36,631.00</b>	<b>12,477.91</b>	<b>24,153.09</b>	<b>193.57%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
4040 · Social Justice Grant Fund	-120.00	0.00	-120.00	-100.0%
<b>Total Other Income</b>	<b>-120.00</b>	<b>0.00</b>	<b>-120.00</b>	<b>-100.0%</b>
<b>Net Other Income</b>	<b>-120.00</b>	<b>0.00</b>	<b>-120.00</b>	<b>-100.0%</b>
<b>Net Income</b>	<b>36,511.00</b>	<b>12,477.91</b>	<b>24,033.09</b>	<b>192.61%</b>