

FY19/20 UUSJ Treasurer's Report through August 31, 2019
For the September 21, 2019 Board Meeting

Balance Sheet:

Cash on hand (Current Assets) versus cash on hand one year ago on August 31:

Our cash on hand was \$69,274 at the end of August 2019 versus 50,460 at the end of August 2018. The same holds true for total liabilities and equity, which is also \$18,814 above last year at this time. It is important to note that all of this year's guaranteed grant income was already in our bank account as of the end of August (we have the option to get another \$4000 match if we raise \$4000 ourselves), while most of the expenditure of these grant funds is still before us.

Income and expenses (Profit and Loss) versus the Prior Fiscal Year as of August 31:

Our income for the year is down \$6,924 vs. the previous fiscal year at this same point. The largest single reason is that early in the previous fiscal year we had a \$3000 GOTV grant which will not be repeated this year. Also, we carried over, and recognized as income, \$2262 in unspent prior year (FY17/18) grant funds last year. Reflecting our very robust advocacy efforts in FY18/19, there are no unspent grant funds being carried over this time. Our expenses are virtually the same as the first two months of the previous FY, just \$252 lower. Our net income YTD of \$10,427 is \$6,671 lower than last year at this time due to the lower grant income as described in this section.

Year to Date Actuals versus Budget as of August 31:

The Profit and Loss Budget vs. Actual page of this report represents the pro-rated budget at two months or 16.67% of way through the current year.

Actual YTD income is \$4,677 below our pro-rated budget projections. While our contributions are on track we have yet to show progress on the extra advocacy contributions we will need to unlock the matching grant funds.

Our **actual expenses** were \$6,104 under budget. Notable factors are that the AA position remained unfilled, and that some expenses pro-rated across the FY in these statements such as the Awards Gala and the balance of our Reach Our Goals contract costs, are not due yet. Our **net income** position of \$10,427 is \$1,427 better than projected in our budget.

Fair Share Contributions:

Although we don't have much meaningful data on Fair Share contributions for the current year at this early stage, we have significant contributions in from Accotink (already nearly double their Fair Share goal) and Arlington, plus our continuing in-kind facility support from WES. At two months or 16.7% of the way through this FY, we have received \$3,344 which equals 10.9% of our annual target for Fair Share cash contributions so far.

Accountant: UUSJ gratefully acknowledges the work of Linda Collyer, a volunteer CPA who does our bookkeeping and files our tax paperwork on a pro-bono basis. The jobs of the Treasurer, the Executive Committee, and the Board would all be much more difficult without Linda's efforts.

Submitted by Mike McCord, UUSJ Treasurer, on September 13, 2019.

UNITARIAN UNIVERSALISTS FOR SOCIAL JUSTICE, INC.

Balance Sheet Prev Year Comparison

As of August 31, 2019

	Aug 31, 19	Aug 31, 18	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
1000 · Checking-Suntrust	30,448.54	11,646.31	18,802.23
1010 · Money Market-Suntrust	38,825.85	38,814.19	11.66
Total Checking/Savings	<u>69,274.39</u>	<u>50,460.50</u>	<u>18,813.89</u>
Total Current Assets	69,274.39	50,460.50	18,813.89
Fixed Assets			
1645 · Equipment	1,019.00	1,019.00	0.00
1650 · Accum. Deprec. Equipment	-1,019.00	-1,019.00	0.00
Total Fixed Assets	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
TOTAL ASSETS	<u><u>69,274.39</u></u>	<u><u>50,460.50</u></u>	<u><u>18,813.89</u></u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2000 · Accounts Payable	1,307.00	0.00	1,307.00
Total Accounts Payable	<u>1,307.00</u>	<u>0.00</u>	<u>1,307.00</u>
Other Current Liabilities			
2100 · Payroll Liabilities			
2110 · Federal payroll taxes payable	0.00	910.40	-910.40
2113 · DC Withholding Payable	0.00	257.24	-257.24
Total 2100 · Payroll Liabilities	<u>0.00</u>	<u>1,167.64</u>	<u>-1,167.64</u>
2280 · Soc Justice Grant Fund C/O	3,656.58	4,156.58	-500.00
Total Other Current Liabilities	<u>3,656.58</u>	<u>5,324.22</u>	<u>-1,667.64</u>
Total Current Liabilities	<u>4,963.58</u>	<u>5,324.22</u>	<u>-360.64</u>
Total Liabilities	4,963.58	5,324.22	-360.64
Equity			
3900 · Fund Balance	53,884.11	28,038.25	25,845.86
Net Income	10,426.70	17,098.03	-6,671.33
Total Equity	<u>64,310.81</u>	<u>45,136.28</u>	<u>19,174.53</u>
TOTAL LIABILITIES & EQUITY	<u><u>69,274.39</u></u>	<u><u>50,460.50</u></u>	<u><u>18,813.89</u></u>

UNITARIAN UNIVERSALISTS FOR SOCIAL JUSTICE, INC.
Profit & Loss Prev Year Comparison
July through August 2019

	<u>Jul - Aug 19</u>	<u>Jul - Aug 18</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
4001 · Contributions-Congregations	3,343.71	5,714.05	-2,370.34
4002 · Contributions-Individuals	5,100.22	2,779.32	2,320.90
4003 · Contributions-CFC	1,020.95	1,672.66	-651.71
4013 · Memberships-Individuals	40.00	0.00	40.00
4020 · Grant Income			
4025 · Grant UUA GOTV	0.00	3,000.00	-3,000.00
4026 · UUFP Core Advocacy Grant	12,000.00	15,262.66	-3,262.66
4027 · New Advocacy Contributions	0.00	0.00	0.00
Total 4020 · Grant Income	<u>12,000.00</u>	<u>18,262.66</u>	<u>-6,262.66</u>
4050 · Investment Income	1.98	1.96	0.02
Total Income	<u>21,506.86</u>	<u>28,430.65</u>	<u>-6,923.79</u>
Gross Profit	21,506.86	28,430.65	-6,923.79
Expense			
5010 · Salary-Executive Director	6,000.00	4,800.00	1,200.00
5015 · Payroll Taxes	525.96	367.20	158.76
5019 · D&O Insurance	624.00	561.00	63.00
5050 · Fundraising Expenses	17.00	360.00	-343.00
5060 · Bank Service Charges	105.66	0.00	105.66
5180 · Grant Expenses			
5181 · Advocacy Grant Funded	2,084.00	4,537.06	-2,453.06
5182 · GOTV Grant	0.00	300.00	-300.00
Total 5180 · Grant Expenses	<u>2,084.00</u>	<u>4,837.06</u>	<u>-2,753.06</u>
5190 · Program Expense	890.93	0.00	890.93
5241 · Web Hosting/Internet	39.96	39.96	0.00
5242 · Contact Mgt/SALSA	597.00	0.00	597.00
5243 · Consulting Services	0.00	360.00	-360.00
6560 · Payroll Expenses	195.65	7.40	188.25
Total Expense	<u>11,080.16</u>	<u>11,332.62</u>	<u>-252.46</u>
Net Ordinary Income	<u>10,426.70</u>	<u>17,098.03</u>	<u>-6,671.33</u>
Net Income	<u><u>10,426.70</u></u>	<u><u>17,098.03</u></u>	<u><u>-6,671.33</u></u>

UUSJ PROFIT AND LOSS vs. BUDGET
JULY 1 - AUGUST 31, 2019

Ordinary Income/Expense	<u>Jul - Aug 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Income			
4001 · Contributions-Congregations	3,343.71	4,080.50	-736.79
4002 · Contributions-Individuals	5,100.22	4,001.30	1,098.92
4003 · Contributions-CFC	1,020.95	1,166.70	-145.75
4004 · Increased Contribs	0.00	0.00	0.00
4013 · Memberships-Individuals	40.00	500.00	-460.00
4020 · UUFJ Base Advocacy Grant Income	12,000.00	12,000.00	0.00
4021 · UUFJ Challenge Grant Income	0.00	666.67	-666.67
4022 · UUSJ Matching funds for Challenge Grant	0.00	666.67	-666.67
4023 · Self-funded Advocacy beyond Match	0.00	500.00	-500.00
4030 · Programs/Va Fundraiser	0.00	1,600.00	-1,600.00
4031 · Awards Gala	0.00	1,000.00	-1,000.00
4050 · Investment Income	1.98	1.70	0.28
Total Income	<u>21,506.86</u>	<u>26,183.53</u>	<u>-4,676.67</u>
Gross Profit	21,506.86	26,183.53	-4,676.67
Expense			
5010 · Salary-Executive Director	6,000.00	5,333.30	666.70
5011 · Salary-Admin. Asst.	0.00	2,166.70	-2,166.70
5015 · Payroll Taxes	525.96	733.30	-207.34
5018 · Workers Comp Insurance	0.00	66.70	-66.70
5019 · D&O Insurance	624.00	140.30	483.70
5030 · Travel	0.00	120.00	-120.00
5050 · Fundraising Expenses	17.00	0.00	17.00
5055 · Development/Fundraising	0.00	166.70	-166.70
5060 · Bank Service Charges	105.66	0.00	105.66
5080 · Board Expenses	0.00	0.00	0.00
5090 · Depreciation Expense	0.00	0.00	0.00
5100 · Copying	0.00	16.70	-16.70
5120 · Filing Fees	0.00	91.70	-91.70
5130 · Postage	0.00	16.70	-16.70
5140 · Supplies	0.00	100.00	-100.00
5180 · Grant Expenses	2,084.00	2,666.70	-582.70
5183 · GOTV Self Funded	0.00	166.70	-166.70
5185 · Advocacy Self Funded	0.00	1,166.70	-1,166.70
5186 · UUSJ-UUJEC Training Event	0.00	416.70	-416.70
5190 · Program Expense (Va Fundraiser)	890.93	533.30	357.63
5191 · Awards Gala Expenses	0.00	666.70	-666.70
5192 · Program Expenses-Outreach	0.00	0.00	0.00
5200 · Meals	0.00	0.00	0.00
5211 · Fundraising Materials	0.00	166.70	-166.70
5235 · Brochure	0.00	12.50	-12.50
5240 · Technology Consulting	0.00	0.00	0.00
5241 · Web Hosting/Internet	39.96	100.00	-60.04
5242 · Contact Mgt/SALSA	597.00	375.00	222.00
5243 · Reach Our Goals+ Other Consulting	0.00	1,404.20	-1,404.20
5250 · Graphics/Design/Editing	0.00	41.70	-41.70
5260 · Communications	0.00	298.00	-298.00
5270 · Miscellaneous Expenses/New Printer	0.00	166.70	-166.70
6560 · Payroll Expenses	195.65	50.00	145.65
Total Expense	<u>11,080.16</u>	<u>17,183.70</u>	<u>-6,103.54</u>
Net Ordinary Income	<u>10,426.70</u>	<u>8,999.83</u>	<u>1,426.87</u>
Net Income	<u>10,426.70</u>	<u>8,999.83</u>	<u>1,426.87</u>