Net Ordinary Income Ordinary Income/Expense **Total Expense** Expense Total income Income 4025 Communications Other Consulting Services Reach our Goals Strat Planning Contact Mgt/SALSA Tech Consulting/Web/Graphics **UUSJ-UUJEC Training Event** Virginia-based fundraiser GOTV Self-Funded Expenses Office Supplies/Equip/Expenses Awards Gala Advocacy Corps: Self-funded Facilities [WES provides in-kind] Advocacy Corps: Grant-funded Development/fundraising/advert D&O Insurance Payroll Taxes/Workers Comp **GOTV Grant UUFP** Challenge Match (contingent) **UUFP Core Advocacy Grant** Combined Federal Campaign Salary-Admin Assistant Salary-Executive Director Investment Income Virginia-based fundraiser Advocacy contributions above match **UUSJ Indiv Contrib to Match Grant** Indiv Contributions+Memberships Fair Share-Congregations UNITARIAN UNIVERSALISTS FOR SOCIAL JUSTICE **DRAFT FY2019-20 BUDGET** Actual as of FY 2017-18 6/30/18 \$67,956 \$14,691 \$4,587 \$72,543 \$12,737 \$18,929 \$28,153 \$2,169 \$1,691 \$31,200 \$2,500 \$7,670 \$8,202 \$3,766 \$2,500 \$2,500 \$560 \$494 \$565 [720] \$624 \$0 \$0 \$47 \$0 \$0 \$7 \$0 \$0 \$0 Approved FY2018-19 Budget -\$4,557 \$83,863 \$15,000 \$10,000 \$31,200 \$4,000 \$79,306 \$15,000 \$2,200 \$3,000 \$3,000 \$4,850 \$4,214 \$7,000 \$25,790 \$25,350 \$3,000 \$3,000 \$300 \$350 [720] \$876 \$200 \$623 \$150 \$50 \$0 \$0 \$0 \$0 \$0 Draft FY2019-20 Budget \$103,100 \$16,000 -\$6,000 \$13,000 \$27,007 \$24,483 \$1,000 \$7,425 \$2,250 \$2,500 \$1,000 \$4,000 \$3,200 \$12,000 \$7,000 \$2,350 \$7,000 \$2,075 \$6,000 \$9,600 \$3,000 \$4,000 \$4,000 \$850 [720] \$720 \$842 Draft Budget vs FY17-18 FY19-20 Actual -\$10,587 \$35,144 \$1,788 \$7,425 \$3,200 \$1,000 \$1,856 [0] \$2,500 \$4,000 \$4,500 \$1,309 \$1,334 \$4,798 \$6,000 \$9,553 \$3,000 \$1,500 \$1,500 -\$3,670 -\$495 \$8,078 -\$737 \$290 \$384 \$155 \$218 -\$670 \$81 Budget vs FY18-19 Budget FY19-20 \$19,237 \$17,794 Draft -\$1,443 -\$3,000 \$7,425 \$4,000 \$2,900 -\$2,000 \$4,000 \$1,000 \$1,474 \$2,450 -\$2,775 \$6,000 -\$3,000 \$4,000 -\$3,000 \$3,000 \$9,450 \$4,000 \$1,217 \$500 \$520 \$219 \$886 \$800 -\$867 \$50 \$0 0 \$0 Crosswalk to Linda FY19/20 financials below equals 5240, 5241, 5250 LC combined as line 5243 LC combined as line 5243 Line 5190 Program expenses FY19/20=sum of 5060,5080,5090,5100,5120,5130,5140,5200 but Line 5260 Line 5242 Line 5186 Line 5191 Line 5183 Line 5185 Line 5019 equals 5015+5018+6560 Line 5010 Line 5180 Not shown on financials for FY19/20=5050+5055+5211+5235 Line 5030 4030 program income Line 5011 Line 4050 4031 Awards gala income N/A for FY19/20 Linda combined into 4020--> Mike's 4023 Linda combined into 4020--> Mike's 4022 Linda combined into 4020--> Mike's 4021 Linda combined into 4020 equals 4002+4013+(4004 which is zero)